

## FIBRA INN ANNOUNCES MONTHLY REPORT OF HOTEL INDICATORS FOR APRIL 2016

Monterrey, Mexico, May 5, 2016 – Deutsche Bank Mexico, S.A., Banking institution, Trust Division F/1616 or Fibra Inn (BMV: FINN13, OTC: DFBRY) ("Fibra Inn" or "the Company"), the Mexican real estate investment trust specializing in the hotel industry serving the business traveler with global brands, today announced its operating results for its hotel indicators for April 2016.

MONTHLY SAME-STORE SALES			
38 hotels	<b>April 2016</b>	April 2015	Change %
Room Revenue (Ps. millions)	132.3	109.7	20.6%
Occupancy exc. addition of rooms	65.1%	57.6%	7.5 pp
Occupancy	64.1%	57.6%	6.5 pp
ADR (Ps.)	1,134.0	1,062.3	6.7%
RevPar exc. addition of rooms	738.3	611.9	20.6%
RevPar (Ps.)	726.5	611.9	18.7%

The 20.6% increase in Revenue per Available Room (RevPar excluding the addition of rooms) was the net effect of:

- a. Occupancy levels increased 7.5 percentage points, benefited by the continued strong economic activity in the northern and central regions of Mexico, as well as the better comparison versus 2015 since the Easter holiday period last year took place in April.
- b. The 6.7% ADR increase resulting from: (i) double-digit growth in hotel rates in 11 hotels of the Company's portfolio as a result of the use of technological tools for the implementation of hotel rates; and (ii) the positive impact of foreign exchange variations over rates negotiated in U.S. dollars, due to global brands.

Total Sales for April 2016 were:

MONTHLY TOTAL SALES			
	April 2016	April 2015	Change %
Number of hotels	41	31	
Room Revenue (Ps. millions)	138.4	94.3	46.8%
Occupancy	62.7%	57.6%	5.1 pp
ADR (Ps.)	1,135.9	1,082.0	5.0%
RevPar	712.3	623.0	14.3%

## Press Release **fibra inn**

The same-store sales calculation considers 38 comparable properties, as the criterion is to include hotels which have been in Fibra Inn's portfolio for at least half of the quarter. In this report, a total of four hotels were excluded. These include two recently-built hotels that have no operational history: the Courtyard by Marriott Saltillo and the Fairfield Inn & Suites by Marriott Coatzacoalcos. Additionally, the Courtyard by Marriott Chihuahua and Casa Grande Ciudad Juarez hotels are excluded, as they are under a binding agreement.

As of the date of this report, Fibra Inn has a total portfolio of 42 properties: of which 41 hotels are in operation and one additional hotel is under a binding agreement. This represents a total of 7,027 rooms, of which 6,654 rooms are in operation, 152 are under a binding agreement and 221 are under construction.

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## **About the Company**

Fibra Inn is a Mexican trust formed primarily to acquire, develop, operate and rent a broad range of hotel properties in Mexico aimed at the business traveler. The Company has signed franchise, license and brand usage agreements with international hotel brands for the operation of global brands as well as the operation of national brands. Additionally, the Company has development agreements. These hotels enjoy some of the industry's top loyalty programs. Fibra Inn trades its Real Estate Certificates (Certificados Bursátiles Fiduciarios Inmobiliarios or "CBFIs") on the Mexican Stock Exchange under the ticker symbol "FINN13"; its ADR trades on the OTC market in the U.S. under the ticker symbol "DFBRY".

For more information, please visit our website: www.fibrainn.mx

## **Note on Forward-Looking Statements**

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, Company performance and financial results. Also, certain reclassifications have been made to make figures comparable for the periods. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the Company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.