



Fibra Inn Announces Hotel Indicators for July 2018

Monterrey, Mexico, August 8, 2018 – Deutsche Bank Mexico, S.A., Banking institution, Trust Division F/1616 or Fibra Inn (BMV: FINN13, ADR/OTC: DFBRY) (“Fibra Inn” or “the Company”), an internally-managed Mexican real estate investment trust specialized in the hotel industry serving the traveler with international brands, today announced its operating results for its hotel indicators for July 2018.

MONTHLY SAME-STORE SALES			
42 hotels	July 2018	July 2017	Change %
Room Revenue (Ps. millions)	170.8	158.7	7.6%
Occupancy	66.5%	64.4%	2.1 pp
ADR (Ps.)	1,236.6	1,187.4	4.1%
RevPar (Ps.)	822.8	764.6	7.6%

The 7.6% increase in Revenue per Available Room was due to:

- a. An occupancy increase of 2.1 percentage points to reach 66.5%. July results reflect the benefits obtained from travels moved to last month due to the World Cup and the presidential elections, in line with the Company’s estimates and as communicated to the market.
- b. An increase of 4.1% in the average daily rate.

Total Sales for **July 2018** were:

TOTAL MONTHLY SALES			
	July 2018	July 2017	Change %
Number of hotels	42	43	
Room Revenue (Ps. millions)	172.0	161.7	6.4%
Occupancy	66.5%	64.1%	2.4 pp
ADR (Ps.)	1,235.8	1,181.2	4.6%
RevPar	822.3	756.8	8.7%

The same-store sales calculation includes all the hotels that have been in Fibra Inn’s portfolio for at least half of the period under discussion. In this case, it is important to mention that the Casa Grande Ciudad Juarez hotel was excluded from the calculation for the month of July, as this hotel has been closed since September 2017 due to its 54-room expansion and its conversion to the Holiday Inn brand. The AC Hotels by Marriott Guadalajara started operations on July 22, 2017 after its remodeling and its brand conversion.

Fibra Inn has a portfolio of 43 total properties, with 6,944 rooms; out of which 6,748 are in operation, 142 are under a rebranding process and 54 are in the expansion process. Furthermore, Fibra Inn has a minority interest in three properties, currently being externally developed under the Strategic Hotel Acquisition Pipeline model, representing 633 rooms.

In Mexico:
Lizette Chang, IRO
Fibra Inn
Tel. 52-1-81-1778-5926
lchang@fibrainn.mx

In New York:
Maria Barona / Melanie Carpenter
i-advize Corporate Communications
Tel. (212)406-3691
mbarona@i-advize.com





About the Company

Fibra Inn is a Mexican trust formed primarily to acquire, develop and rent a broad range of hotel properties in Mexico for the business and leisure traveler. The Company has signed franchise, license and brand usage agreements with international hotel brands for the operation of global brands as well as the operation of national brands. These hotels enjoy some of the industry's top loyalty programs. Fibra Inn trades its Real Estate Certificates (Certificados Bursátiles Fiduciarios Inmobiliarios or "CBFIs") on the Mexican Stock Exchange under the ticker symbol "FINN13"; its ADRs trade on the OTC market in the U.S. under the ticker symbol "DFBRY".

www.fibrainn.mx

Note on Forward-Looking Statements

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, Company performance and financial results. Also, certain reclassifications have been made to make figures comparable for the periods. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the Company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.