



# Fibra Inn Announces the Opening of the Courtyard by Marriott Saltillo Hotel

Monterrey, Mexico, November 3, 2015 – Deutsche Bank Mexico, S.A., Banking institution, Trust Division F/1616 or Fibra Inn (BMV: FINN13) ("Fibra Inn" or "the Company"), a hotel industry specialized Mexican real estate investment trust, serving the business traveler with international brands, announced today the opening of the Courtyard by Marriott Saltillo Hotel, in the state of Coahuila. This hotel opened to the public on November 2, with a total of 180 rooms.

The hotel was announced as a project under development in January 2014 and was executed within the expected timeframe and budget. This is the first Courtyard by Marriott hotel in Fibra Inn's portfolio and is also the only Courtyard by Marriott hotel located in the city of Saltillo. The hotel is in the select service segment and is operated by Fibra Inn.

With this opening, Fibra Inn's portfolio in Saltillo includes three hotels (the other two are the Holiday Inn Express and the Hampton Inn by Hilton hotels), which are part of the three most important international hotel chains on a global level: IHG, Hilton and Marriott International. The aforementioned provides Fibra Inn a competitive advantage to position itself as a leader in the hospitality sector in this city, which is recognized by the international traveler that is very prevalent in this area.

The Courtyard by Marriott hotel is located in the northern part of the city within the mixed-use real estate development, *Parque Centro*, which is expected to become the commercial and social hub in Saltillo. The hotel address is Boulevard Galerías Saltillo 375-1, Colonia Parque Centro, Saltillo, Coahuila, 25279.

With this opening, Fibra Inn has a portfolio of 37 hotels: 36 in operation and one under development, with a total of 6,238 rooms; 351 of these are currently under construction.

# **Courtyard by Marriott Saltillo**

Façade





Rooms





#### **Common Areas**





## **About the Company**

Fibra Inn is a Mexican trust formed primarily to acquire, develop, operate and rent a broad range of hotel properties in Mexico. Headquartered in Monterrey, Fibra Inn has a portfolio of high-quality real estate properties aimed at the business traveler and that are geographically diversified throughout Mexican territory. The Company has signed Franchise Agreements with IHG to operate its global brands, including: Holiday Inn, Holiday Inn Express, Holiday Inn & Suites, Holiday Inn Express & Suites, Crowne Plaza and Staybridge Suites; with Wyndham Hotel Group to operate its global brands Wyndham Garden and Microtel Inn & Suites by Wyndham. Additionally, it has licensing agreements and brand usage agreements with Hilton to operate its brand Hampton Inn by Hilton and with Starwood Hotels & Resorts Worldwide to operate the Aloft brand. The Company has properties that operate with domestic brands like Camino Real, Casa Grande and Arriva Express. Additionally, Fibra Inn has agreements with IHG, Marriott International and Wyndham Hotel Group for development of properties. These hotels enjoy some of the industry's top loyalty programs. Fibra Inn has listed its Real Estate Certificates (Certificados Bursátiles Fiduciarios Inmobiliarios or "CBFIs") on the Mexican Stock Exchange and trades under the ticker symbol "FINN13".

For more information, please visit: www.fibrainn.mx

## **Note on Forward-Looking Statements**

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, Company performance and financial results. Also, certain reclassifications have been made to make figures comparable for the periods. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the Company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.