



## Fibra Inn Announces Hotel Indicators for March 2023 and the First Quarter of 2023

Monterrey, Mexico, April 13, 2023 – CIBanco, S.A., Institución de Banca Múltiple, as the final and universal beneficiary of Deutsche Bank México, Institución de Banca Múltiple, Fiduciary Division DB/1616 or Fibra Inn (BMV: FINN13) ("Fibra Inn" or the "Company"), an internally-managed Mexican real estate investment trust specialized in the hotel industry serving the traveler with international brands, today announced its operating results for its hotel indicators for March 2023 and the First Quarter of 2023.

MONTHLY SAME-STORE SALES			
	Mar 2023	Mar 2022	Change %
	33 hotels		
Room Revenue (Ps. millions)	200.8	157.6	27.4%
Occupancy	67.4%	58.2%	9.2 pp
ADR (Ps.)	1,700.7	1,545.9	10.0%
RevPar (Ps.)	1145.6	899.8	27.3%

TOTAL MONTHLY SALES			
	Mar 2023	Mar 2022	Change %
Number of hotels	33	33	
Room Revenue (Ps. millions)	200.8	157.6	27.4%
Occupancy	67.4%	58.2%	9.2 pp
ADR (Ps.)	1,700.7	1,545.9	10.0%
RevPar	1,145.6	899.7	27.3%

QUARTERLY SAME-STORE SALES			
	1Q23	1Q22	Change %
	33 hotels		
Room Revenue (Ps. millions)	515.3	360.9	42.8%
Occupancy	60.5%	47.7%	12.8 pp
ADR (Ps.)	1,672.7	1,486.2	12.5%
RevPar (Ps.)	1012.6	709.6	42.7%

TOTAL QUARTERLY SALES				
	1Q23	1Q22	Change %	
Number of hotels	33	33		
Room Revenue (Ps. millions)	515.3	360.9	42.8%	
Occupancy	60.5%	47.7%	12.8 pp	
ADR (Ps.)	1,672.7	1,486.2	12.5%	
RevPar	1,012.6	709.5	42.7%	

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**Press Release** 



Same-store sales calculation in March 2023 vs. March 2022 includes 33 hotels in operation out of the 35 properties, considering two hotels closed in Coatzacoalcos and the Holiday Inn. Coyoacan.

As of March 31, 2023, Fibra Inn had a total portfolio of 35 properties with 6,047 rooms, 5,833 in operation, and 394 rooms in two hotels that remained closed. Fibra Inn participates with a minority investment in one project under the Hotel Factory model, representing 218 rooms.

## **About the Company**

Fibra Inn is a Mexican trust formed primarily to acquire, develop, and rent a range of hotel properties in Mexico for business and leisure travelers. The Company has signed franchise, license, and brand usage agreements with international hotel brands for the operation of global brands and national brands. These hotels enjoy some of the industry's top loyalty programs. Fibra Inn trades its Real Estate Certificates "CBFIs" on the Mexican Stock Exchange under the ticker symbol "FINN13.

## www.fibrainn.mx